



Copper Collaborative delivers quality, collaborative commercial and multifamily construction projects in the Carolinas, backed by the successful track record and resources of Copper Builders. With a focus on transparency, operational excellence, and timely, on-budget project completion, Copper Collaborative exceeds expectations and builds partners' confidence in their deals and underwriting.



### Wade Miller / Founder

- 20 years in construction in the Carolinas
- Focuses on developing a talented & passionate team
- Expert at deal structure and underwriting opportunities and capital markets



### Tim Pratt / CEO

- 19 years in construction
- Groomed/trained by a national construction company for executive management
- Leads the company with a values-first approach



### Dennale DeFilippo / President

- 15 years in multifamily operations and development which includes class A, B and C ground-up construction, lease-up, stabilized, garden style, and mid-rise assets. Operating over 7,000 units across the East Coast.
- Expertise in budget and proforma planning and streamlining the execution of value-add capital programs.



### Anna Lee / Finance Controller

- 10+ years experience working with construction companies and investors
- Expertise in financial analysis and reporting, loan management and successful lender relationships



### Steve Fijalkowski / Vice President

- 30+ years in commercial construction coming from Samet and Turner Construction. Having built billions of dollars in projects in the Carolinas.
- Managed \$600MM in active projects and in \$250MM in pre-construction projects recently
- Deep bench of relationships in the Carolinas with subs, future employees, and business opportunities



### Foundational Pillars



**Risk-Averse:** While we love a good adventure, we don't take chances with our assets, and we guarantee the utmost care and transparency when it comes to our clients' money.



**Proven track record:** We have built a lot of communities, townhomes, apartments, and commercial buildings with an impeccable reputation.



**Financial Strength:** Copper Builders has a long-standing banking relationship with Pinnacle Bank (reference available). Joe Childress, Copper Builders' CFO, has established practices that ensure financial stability for the long term.



**Trustworthy:** We're known for following through on our promises and we can prove it with references from developers, lenders, clients, and suppliers.



*I've worked with Copper Builders for a decade and I always think of them first when I have a new project. Without fail, they exceed my expectations and standards, and frankly I just like working with them.*

- Michael Orlando, TSG Residential

